

TEXAS BUILDER

JAN/FEB 2018

09

Welcome

TAB Welcomes 2018 President
Justin MacDonald, MacDonald Companies

16

Of The Year Award Winners
& 2018 Senior Officers

24

Texas Housing Hall of Honor
2017 Housing Hall of Honor Inductees
Chip Dence & Michael Moore



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TEXAS BUILDER

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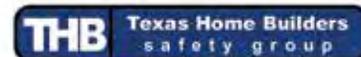
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Justin MacDonald

Membership Growth is Needed in 2018



First, I want to wish everyone a Happy New Year and express how honored I am to be serving as your Texas Association of Builders (TAB) President.

I'm going to start the year with a Q&A column and if you have any questions you would like me to address, I encourage you to submit them to Debbie Davis (Debbie@TexasBuilders.org) at TAB, and we will do our best to get you answers. You never know – your question(s) just might appear in my next column.

Given your family history, what does it mean to you to be installed as President of the Texas Association of Builders?

It means a great deal to me to serve our association as President. I am the third generation of my family to be involved in the association. I remember going with my grandmother or my dad as a child to drop something off at the TAB and local HBA offices and attending events. My ties to our association go back literally my entire life, and my love for TAB runs deep. Because of that, it's an extreme honor to be chosen as our 2018 President.

What characteristics do you bring to the ladder to make our association stronger?

Well, first and foremost, I bring youth to the ladder. Not that I mean to disparage my fellow officers' ages, but I do believe that I bring a different perspective. That is always a value.

That fresh perspective, combined with my lifelong history with our association helps me bring a combination of knowledge of where we have been in the past as well as an enthusiasm for where we are going in the future.

Talk about your goal(s) for 2018 and how you plan to achieve them.

Membership. It's as simple as that. TAB and our local HBAs are only as strong as our membership. So, we have to be mindful of our members' needs and be sure that we are doing everything in our power to meet those needs. If we do that, we will be more effective in attracting new members and retaining them in the years to come. But, this starts not with TAB, but with our local HBAs. I encourage all of our local EOs and leaders to pay attention to their members' needs, and think of innovative ways to meet them.

On a more immediate basis, one thing we can all do to directly affect membership is to participate in TAB's upcoming DIRECTDrive membership initiative utilizing the model developed by the Oliver Group. It has had proven success in the past and has been adapted to serve members' changing needs. I truly believe that we can see record-setting results if all of our local HBAs and their leaders participate in the drive.

2018 TAB Senior Officers

President

*Justin MacDonald, MacDonald Companies
Kerrville, Texas*

First Vice President

*Robert Wood, Custom Homes by Robert Wood
Lubbock, Texas*

Vice President/Secretary

*Randy Bowling, Tropicana Homes
El Paso, Texas*

Treasurer

*Brett Martin, Tilson Home Corp.
Houston, Texas*

Immediate Past President

*Rick McGuire, McGuire Builders, Inc.
Lubbock, Texas*

With 2018 not being a legislative session, what will be your focus at the Capitol?

Just because the legislature is adjourned, it doesn't mean that our legislative work is over. It has already been a busy interim. Not only have we had a special session (in which we managed to get one of our main priority bills passed!), but we have also had the largest natural disaster of this decade hit Texas in the form of Hurricane Harvey. There have been a number of interim hearings on disaster-related topics, and there are even more interim charges waiting to be taken up by the legislative committees. TAB will have

to continue to remain vigilant to ensure that local municipalities and others don't use this crisis as an excuse to thrust unnecessary regulations on our industry. We will stay busy studying these interim charges and developing our responses. We will also need to start very soon in identifying our legislative agenda for the 86th regular session that begins in January 2019. I know it sounds like a long time from today, but we have to start laying that groundwork now. It will be here before we know it!

What have you learned from your dad, NAHB Chairman Granger MacDonald, that you will carry over into your TAB Presidency?

I would say that the two main things I have learned from my dad are to listen to our members, and to always think ahead to the future of our association.

Why do you want to be TAB's President?

I feel that being TAB's President is an excellent opportunity to give back to an association and an industry that has given me literally everything I have. There is a quote attributed to Theodore Roosevelt which says,

"Every man has a duty to give back to the industry from which he derives his livelihood."

This is what drives my involvement in our association, and pretty much sums up my philosophy. ■



NAHB Chairman Granger MacDonald swore in his son, Justin MacDonald, as 2018 Texas Association of Builders President at the Excellence in Leadership Celebration on November 17. Rick McGuire, 2017 TAB President, handed over the gavel to Justin, following his installation.



GET TO KNOW JUSTIN MacDonald

Date of Birth: May 5, 1982

Lives In & From: Kerrville, Texas

Wife: Courtney (Boswell) MacDonald

Family: Father – Granger MacDonald, NAHB Chairman and 2010 TAB President; Grandmother – Jean MacDonald, 2010 Texas Housing Hall of Honor Inductee

Church: Saint Peter's Episcopal Church

Hobbies: Hunting & fishing, college football, cooking, traveling & wine tasting with my wife

High School: Tivy High School (Kerrville, Texas)

University: University of Texas, managerial leadership certificate (2015) and UTSA, MBA finance (2006) and Angelo State University, Bachelor's journalism & visual communications (2003)

Business: MacDonald Companies (2003)

Professional Involvement: President and Chief Operating Officer of the MacDonald Companies; NAHB director, committee chairman and state representative; President of the Hill Country Builders Association twice; member of TAB's Executive Committee and Finance Committees since 2009 and Government Relations Committee since 2015; also serves on the Texas Affiliation of Affordable Housing Providers (TAAHP), Habitat for Humanity Kerrville, Associated Republicans of Texas (ART); NAHB Executive Boards; member of Texas Business Leadership Council and Texas Aspires Advisory Board

Social Media:

Facebook: Justin MacDonald & MacDonaldCompanies
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2018 TAB Executive Committee

- **Justin MacDonald**, President/NAHB National Area Chairman
- **Robert Wood**, TAB First Vice President, Local Presidents Council Chair
- **Randy Bowling**, TAB Vice President/Secretary
- **Rick McGuire**, Immediate Past President/Credentials and Nominating Committee Chair/Past Presidents Council Chair
- **Brett Martin**, Treasurer/Finance Committee Chair
- **Tiffany Acree**, Sunbelt Builders Show™ Committee Co-Chair
- **Adam Aschmann**, Attorney Council Chair
- **Adrian Balderas**, Area V VP
- **Michael Biggerstaff**, Texas Builders Foundation Chair
- **Barney Brock**, Area II VP
- **John Burchfield**, Volume Builders Council Chair
- **Jason Carothers**, Area VI VP
- **Lisa Clark**, Developers Council Chair
- **Bryce Daniel**, Membership Committee Chair
- **Garrett Dorsey**, Area IV VP
- **Victor Drozd**, Area III VP
- **Carlton Edwards**, Area VII VP
- **Donnie Evans**, Sunbelt Builders Show™ Committee Co-Chair
- **Tim Jackson**, NAHB State Representative
- **Meagan McCoy Jones**, Presidential Appointment
- **Leslie King**, Contracts Committee Chair
- **Gene Lantrip**, HOMEPAAC Board of Trustees Chair
- **David Miller**, Association & Long Range Planning Committee Chair
- **Sue Ann Pinger**, Presidential Appointment
- **Randy Randolph**, Bylaws & Policy Review Committee
- **James Rodriguez**, Associates Committee Chair
- **Ron Rohrbacher**, Codes & Standards Committee Chair
- **Shane Salyer**, Audit Committee Chair
- **Rosemarie Selman**, CAE, Texas Executive Officers Council Chair
- **Mike Sugrue**, Multifamily Council Chair
- **Michael Turner**, Area I VP
- **Wes Wigginton**, Legal Affairs Committee Chair
- **Erin Wright**, Young Professionals Council Chair
- **Susan Wright**, Government Relations Committee Chair



M. Scott Norman, Jr.

2017 was a year of big wins and a huge loss. In the “win” column, the Texas Association of Builders' legislative agenda.

In the “loss” column, the devastation left behind in the wake of Hurricane Harvey.

As we move into 2018, the good work that we did collectively continues, and I am so proud to be a part of this amazing group. Together, we will continue to raise the bar for individual, local home builders association and TAB accomplishments.

Although the Texas Legislature is not meeting in a regular session this year, our work at the State Capitol continues. Lt. Governor Dan Patrick issued 84 Interim Charges, 32 of which TAB is closely monitoring. Speaker of the House, Joe Straus announced 237 Interim Charges, and we are closely monitoring 69 of them. The charges are spread over 16 Senate committees and 35 House committees, so your government relations team will be spending much of 2018 attending and testifying at legislative committee meetings. More information about the Interim Charges can be found on page 34.

Hurricane Harvey will remain in the forefront of discussions at both the Capitol

Transitioning Into the New Year

and TAB. A majority of the Interim Charges are Harvey-related, and we are actively involved with the Governor's Commission to Rebuild Texas, chaired by Texas A&M Chancellor John Sharp. In addition, your TAB staff is working closely with General Land Office Commissioner George P. Bush and his staff. The Land Office is overseeing short and long-term housing for Texans displaced by the hurricane. TAB is also a founding member of a coalition of over a dozen trade associations that meet regularly to share information about the rebuilding efforts along the Texas coast.

As you know, before Harvey, Texas was experiencing a critical shortage of construction trades professionals. In an effort to expedite the “matching” of builders and remodelers to skilled tradesmen, TAB is exploring the launch of Builders2Trades.com, a website that would allow builders to search for craftsmen by trade who are working in or are willing to relocate to the builder's area. TAB is working with the National Association of Home Builders, the Texas Workforce Commission and the Texas Department of Licensing and Regulation, to name a few, to populate the site with names and contact information of trades people, and Builders2Trades.com would be updated regularly. Please note that the tradesmen who would be listed on this website have not been vetted by the Texas Association of Builders and would not be endorsed or recommended by TAB. The intent is to provide builders and remodelers that are in need of workers with a list of possible subcontractors to search through and make contact. We will keep you updated as this initiative progresses.

In addition to helping shape the legislative agenda at the Texas Capitol and working to help solve our industry's workforce needs, TAB is engaged with the local HBAs across the state to grow membership. TAB applied for and was awarded a \$50,000 grant so that we can provide our local associations with training that culminates in a two-day membership drive. As of the writing

of this column, 19 of our 28 HBAs will be participating in the DIRECTDrive, facilitated by Kate and Rob Oliver who have developed the nation's premiere home builders association recruitment and retention plan.

Four-hour training sessions will be held across the state over two weeks in April for members from each participating HBA, and the membership drive will be held May 22 – 23. If you would like to join in your local association's drive, please contact your HBA's executive officer. The last time that Texas held an “Oliver Group” drive, we saw a 23 percent increase in membership statewide. Be a part of growing your association! There is strength in numbers, and it takes our combined efforts to ensure the health and vitality of our voice at the local, state and national levels.

As we move into 2018 and work on these and many other important initiatives, I want to invite you to be an active participant in your association. Under the leadership of TAB's senior officers and executive committee members, we will continue to ensure that the housing industry in Texas remains an economic driver that contributes immensely to the well-being of our great state while providing an affordable, quality product for our citizens.

If you are interested in getting involved on the state level, one of our over two dozen TAB committees is a great place to start and serve. The committee sign-up and volunteer opportunities form is still available at TexasBuilders.org or by contacting the TAB office at (512) 476-6346.

I want to congratulate 2018 President Justin MacDonald, First Vice President Robert Wood, Vice President/Secretary Randy Bowling, Treasurer Brett Martin and Immediate Past President Rick McGuire for being entrusted by the membership to lead the Texas Association of Builders through whatever the coming year brings. We are in very good hands!

Happy New Year, and here's to a great 2018. ■

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2018 STAR AWARDS

The Texas Association of Builders is proud to announce the **25th anniversary of the Star Awards**. The Star Awards is an opportunity for members to be recognized for their hard work throughout the year. This year the Star Awards will be transitioning to a new, more substantial trophy to honor 25 years of the program. It's important to remember that projects/promotions/individuals can only be judged and recognized if they are submitted. You must enter to win!

Why is it important to be recognized within the home building industry? When you are trying to differentiate yourself from the competition to win business, whether it be a custom home client, a remodel client or a sale of supplies or business services that support the industry, awards and accolades speak volumes to your credibility.

How to market your participation: There are several phases to the Star Awards process that can be advertised through social media. Post on Facebook the projects you are entering. Blog about being selected as a finalist. Tweet about attending the Awards presentation during the Sunbelt Builders Show™. Post the press release on your website when you are a winner. All finalists and winners receive the Star Awards logo to use everywhere you advertise your company. For more ideas on how to market your 2018 Star Award participation, visit TabStarAwards.com!



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Erin Wright, GMB, CGB, CGP, & CAPS
Young Professionals Council Chair

Growth of the *New Generation of Builders*



Since its beginning in 2014, the Young Professionals Council (YP) has received support from every level of the Texas Association of Builders. Interest and participation have grown every year, with many of the local associations starting their own YP groups and events.

With a proven drive and investment in our industry, the YP Council has a designated voting position on the TAB Government Relations Committee. The council took initiative with this new role by scheduling a special Rally Day preparation conference call, providing Rally Day talking points to members at the event, and dedicating time during council meetings to discuss all of TAB's top legislative priorities in order to be proactive in addressing these items.

In 2018, the council is once again committed to growth and expansion of knowledge with opportunities for association members. An overarching goal in 2018 is to reach new members through networking and encourage council membership growth and involvement. As a result, this year's annual networking event will be bigger and better than ever. Held in conjunction with the Sunbelt Builders Show™, the YP Council will host Sunbelt's

largest networking party August 8, with proceeds benefiting the Texas Builders Foundation. Additional information will be available later this year on the Sunbelt website, www.SunbeltBuildersShow.com. The party is open to all ages; however, if you are a young professional (under 45) this is a great opportunity to network with other young professionals and learn more about how to get involved in YP.

In addition, the council encourages growth by recognizing young professionals in our industry. The TAB Excellence under 45 Awards Program is dedicated to highlighting and rewarding young professionals who have committed their time, efforts and careers to the Texas building industry. The program is designed to acknowledge their hard work and successes, reward their performance and dedication, and showcase them as future leaders of the industry across our state. This program is open to all TAB members under the age of 45. The call for entries will open for online applications March 31 and close May 10 on the TAB website, www.TexasBuilders.org.

As the next generation have begun showing their strengths and interests in different aspects of the association, some have been asked to become committee chairs, to testify on behalf of the industry, or to guide the Texas Builders Foundation and more. Many have become leaders within their local associations by serving on committees, boards and in senior leadership positions.

As a whole, the home building industry is expanding, diversifying, educating, motivating and encouraging the current generations and those to come. The YP Council welcomes any member under the age of 45 looking to learn about their industry, network with their peers and aid in guiding the future of our association. For more information about the council, events and how to participate visit, www.TexasBuilders.org/Membership/YP-Council or contact TAB staff liaison Tamara Zengerle. ■

Erin Wright is the volunteer chair of TAB's Young Professionals Council. She is the owner and President of Wright-Built, LLC from Hawkins, Texas. Erin is an NAHB Director and serves on TAB's Executive Committee.

— TAB ANNOUNCES —

"Of The Year" Award Winners & 2018 Senior Officers

The Texas Association of Builders swore in its 2018 Senior Officers and handed out its 2017 "Of the Year" awards at the Excellence in Leadership Celebration dinner on November 17. The "Of the Year" awards are given annually to recognize exemplary service and leadership contributions to the home building industry by its members.

2018 TEXAS ASSOCIATION OF BUILDERS SENIOR OFFICERS:

President: Justin MacDonald, MacDonald Companies — Kerrville, Texas

First Vice President: Robert Wood, Custom Homes by Robert Wood — Lubbock, Texas

Vice President/Secretary: Randy Bowling, Tropicana Homes — El Paso, Texas

Treasurer: Brett Martin, Tilson Home Corp. — Houston, Texas

Immediate Past President: Rick McGuire, McGuire Builders, Inc. — Lubbock, Texas



PRESIDENT
Justin MacDonald, MacDonald Companies
Kerrville, Texas

Justin MacDonald was born into the home building industry. His grandmother, Jean MacDonald, was inducted into the Texas Housing Hall of Honor in 2010, and his father, Granger, is one of the most well respected pro-housing

voices and builders in the nation. MacDonald Companies is family-owned and specializes in developing, building, and managing multifamily neighborhoods across Texas. Justin, President and Chief Operating Officer, is a third generation builder. He's a NAHB director, committee chairman and state representative and has served as President of the Hill Country Builders Association twice. At the Texas Association of Builders (TAB), he has served on the Executive Committee and Finance Committees since 2009. Justin led the Government Relations Committee through one of TAB's most successful legislative sessions in 2015. Justin has three degrees. He earned a Bachelor's Degree in Journalism and Visual Communications from Angelo State University (2003), followed by a MBA in Finance from the University of Texas-San Antonio (2006) and a Managerial Leadership Certificate from UT's Red McCombs School of Business (2015).



FIRST VICE PRESIDENT
Robert Wood, Custom Homes by Robert Wood
Lubbock, Texas

In 2002, Robert began fulfilling a life-long dream of being a home builder as he opened the doors to Custom Homes by Robert Wood. Prior to starting his own business, he worked as a supplier to home builders for more than 20 years. This partnership

between supplier and builder allowed him to see the importance of being engaged at the local and state levels of the home building associations. Robert served as the 2011 President of the West Texas Home Builders Association and became active in the Texas Association of Builders. For the past six years, he has served on TAB's Executive Committee and is a State Director. Since 2010, he's been a member of TAB's Government Relations Committee, HOMEPAAC Trustees and Membership Committee. Robert also served as 2016 Sunbelt Committee Co-Chair. All of Robert's professional engagements rank second to his commitment to his community. His hands-on approach has allowed him to work directly with the Lubbock Make a Wish Foundation, March of Dimes, Highpoint Village and Lubbock Homes for Heroes. The Albuquerque, N.M., native considers Lubbock his hometown and is proud that he raised his family there and gets to watch his grandchildren grow up there as well.



VICE PRESIDENT/SECRETARY
Randy Bowling, Tropicana Homes
El Paso, Texas

Randy Bowling is the President of Tropicana Homes in El Paso, Texas. Tropicana Homes and its affiliates have been building homes and apartments in El Paso since 1950, and have built over 10,000 homes since that time. After spending the last 23 years building residential properties, Randy has become an expert on land acquisition and development, residential construction in Texas and New Mexico, residential lending, and assisting his brother with navigating the ever-changing complexities of the Low Income Housing Tax Credit Program. In addition, Randy has served his association as a member of the Board of Directors of the Texas Association of Builders (TAB) since 2004, the Chairman of TAB's Government Relations Committee, HOME PAC, Codes & Standards Committee, and is a member of TAB's Executive Committee. In 2016, Randy was named a Life Director of TAB. Among numerous awards and honors, Tropicana Homes has been recognized by the El Paso Association of Builders four times as the Builder of the Year, and by TAB as Developer of the Year and Builder of the Year three times.



TREASURER
Brett Martin, Tilson Home Corp.
Houston, Texas

Brett has been involved with the building industry for the last 18 years. The first 11 years were spent providing construction financing to builders and permanent financing to homeowners. The last seven years he has served as Vice President of Real Estate Operations for Tilson Homes. Brett has served on the Audit and Finance Committees for the Texas Association of Builders (TAB) the past five years. He has served as TAB's Audit Committee Chairman and on TAB's Executive Committee the past two years. Born in Pecos and raised in Lubbock and Houston, Brett graduated from Abilene Christian University with a BBA in Accounting and became a CPA. Brett started his accounting career as an auditor with Arthur Young & Co., specializing in finance, real estate and construction.



IMMEDIATE PAST PRESIDENT
Rick McGuire, McGuire Builders, Inc.
Lubbock, Texas

Rick has been building homes in Lubbock since 1982. A family business, McGuire Builders, Inc., specializes in building custom homes in all price ranges, apartment construction, light commercial work and property management. Rick previously sat on the state board responsible for maintaining the performance standards that addressed warranty issues required by the Texas Residential Construction Commission. In that capacity Rick stayed abreast of industry standards that affect all facets of home construction and continues to do so through his involvement in the Texas Association of Builders (TAB) and National Association of Home Builders (NAHB). He served as TAB's president in 2017, was named TAB's "Builder of the Year" in 2009 and earned Life Director status in 2008. Rick is entering his 11th year on TAB's Executive Committee and eighth on the Government Relations Committee. He also serves on the NAHB Board of Directors. Prior to his building career, Rick worked as a Certified Public Accountant and audit manager for a large, international accounting firm. His clients included Fortune 500 manufacturing companies and bank holding companies.



2017 "OF THE YEAR" AWARD RECIPIENTS

J.B. Sandlin Builder of the Year: Victor Drozd, 2 D Homes – Bryan, TX

Developer of the Year: Terry Weaver, Sterling Development Company – Midlothian, Texas

Associate of the Year: Sue Pinger, Pinger and Company, LLC – Austin, Texas

Philanthropist of the Year: Michael Biggerstaff, Biggerstaff Homes, Inc.– San Angelo, Texas

Ted Schlossman Lifetime Achievement Award: David Miller, McDougal Construction – Lubbock, Texas

Co-Local Association Accomplishment: Hill Country Builders Association & Greater San Antonio Builders Association



J.B. Sandlin Builder of the Year

L-R: Rick McGuire, Mike Dishberger, Victor Drozd

2017 OF THE YEAR RECIPIENTS

J.B. SANDLIN BUILDER OF THE YEAR

Victor Drozd, 2 D Homes – Bryan, TX

Victor is dedicated to all levels of the home building industry – local, state, and national. He has rarely missed a board meeting for any of the three associations in over 20 years. He was named a Texas Association of Builders (TAB) Life Director in 2008, and a National Association of Home Builders (NAHB) Senior Life Director in 2013. At the Greater Brazos Valley Builders Association (GBVBA), he has served as President four times and has chaired the Parade of Homes, Golf Tournaments, Bylaws, Long Range Planning, Education, Codes, and Government Relations Committees. For 10 consecutive years, he was named GBVBA Builder of the Year and received their Builder Emeritus award in 2003. His committee service at TAB includes Legal Affairs, Bylaws, Codes & Standards, Contracts, Building Standards Task Force, Executive Committee, and Texas Housing Hall of Honor Board of Governors. At NAHB, his focus has been in the codes arena, and he has served on many committees and sub-committees.



Ted Schlossman Lifetime Achievement Award

L-R: Rick McGuire, George Lewis, David Miller



Philanthropist of the Year

L-R: Rick McGuire, Michael Biggerstaff, Patsy Smith

TED SCHLOSSMAN LIFETIME ACHIEVEMENT AWARD

David Miller, McDougal Construction – Lubbock Texas

David has served the federation and home building industry for the past 31 years. Over the years, he has served on virtually every committee at the West Texas Home Builders Association (WTHBA). The WTHBA has awarded him with: Builder of the Year, Presidential Distinguished Service, and he is a three-time Best of the Best Presidents Award winner. He travels the State of Texas representing the residential construction industry at local home builders associations, city council meetings, school district meetings, state legislative hearings and business forums. Since 2011, David has served as a Trustee of the Texas Builders Foundation and has been its Fundraising Chairman since 2016. He has always been an advocate for construction trades training and has worked to promote the home building industry as a professional career choice. David has served on his local school board for over 10 years. He is a Texas Association of Builders (TAB) Life Director and National Association of Home Builders (NAHB) Director, plus a strong supporter of HOME PAC and the Texas Builders Foundation. David serves on numerous committees at the state and national levels. He is the current Chairman of TAB's Association and Long Range Planning Committee, where he works with the leadership and staff to develop a future road map for the association.

PHILANTHROPIST OF THE YEAR

Michael Biggerstaff, Biggerstaff Homes, Inc.– San Angelo, Texas

Mike is extremely involved in his community and home builders associations, and his generosity in supporting multiple charities and organizations is boundless. Within his community, he has sponsored hundreds of underprivileged young men through the local Youth Boxing Club, many of whom became National Junior Olympic and Silver Glove Champions. He is a major supporter of

CASA – Court Appointed Special Advocates, Habitat for Humanity, Operation FINALLY HOME, and the Historical Society, to name a few. This gentleman is a native Texan and third generation home builder and remodeler whose love of the industry is evidenced not only by his diverse portfolio of building related companies but his devotion to his local HBA, the Texas Association of Builders, HOME PAC and the Texas Builders Foundation. Most recently, he spearheaded the campaign to bring a construction trades training program to his community. He spent hundreds of hours working with city and college officials, and was instrumental in raising over \$800,000 to build and equip the new school. The groundbreaking ceremony was held on October 5th for the Howard College-San Angelo Construction Trades Center of Excellence. Each of the 25 students in the first class that will begin in March 2018 will receive full scholarships to the eight-month program. This man currently serves as Chairman of the Texas Builders Foundation. He personally established the Foundation's first \$25,000 endowment and is responsible for the establishment of four additional endowments totaling \$200,000. In addition, he regularly donates trips – benefiting HOME PAC – to his Colorado cabin where he hosts fly-fishing and elk hunting expeditions.

DEVELOPER OF THE YEAR

Terry Weaver, Sterling Development Co. – Midlothian, Texas

Terry has contributed to the Texas Association of Builders (TAB) in many facets. He represents developers within the association and at the State Capitol, votes on legal affairs matters, and co-chairs a statewide educational effort on the Texas State Water Plan. With his guidance, Texas now has more home builders taking a proactive approach to ensuring the state has adequate access to water in the future. Terry is actively involved with HOME PAC, serving as a past chairman, and his legacy ensures that TAB will



Associate of the Year

L-R: Rick McGuire, Sue Pinger, James Rodriguez

have a successful PAC. He is a true representative of an association member willing to adapt to and fulfill any role. His dedication to the home building industry and passion for helping others was evident in every position that he volunteered for on behalf of TAB and the National Association of Home Builders (NAHB).

ASSOCIATE OF THE YEAR

Sue Pinger, Pinger and Company, LLC – Austin, Texas

Sue Pinger has been a member of the Texas Association of Builders (TAB) Finance Committee for eight years and, for the past four, she has served as the association’s Treasurer and Finance Committee Chair. In that role, she works with TAB staff on a daily basis to manage the budget and finances. With her expertise in finance and tax matters, she chairs TAB’s Tax Task Force and interprets franchise and property tax initiatives for the government relations team, fellow task force members and the Government Relations Committee. Additionally, Sue works with TAB and the Comptroller’s office during the rule making processes. Sue is a Trustee of the Texas Builders Foundation and in the past year as Chair of the Investment Committee has worked closely with association staff, financial professionals and the Foundation’s board to develop financial and investment policies that have put the Foundation on sound financial footings.

CO-ASSOCIATION ACCOMPLISHMENT OF THE YEAR

Hill Country Builders Association and Greater San Antonio Builders Association

The Hill Country Builders Association (HCBA) has worked extremely hard to promote the construction trades as a professional career choice to area high school students. The HCBA sponsors a “Tradesmen Are Real” campaign. The campaign is geared toward 8th – 12th grade students and gives them a real world view of the



**Co-Local Association Accomplishment of the Year
Hill County Builders Association**

L-R: Rick McGuire, Gena Godinez, Todd Eidson, Jen Rome, Rusty Stout

lives that the men and women in the trades lead: fun, successful, profitable and meaningful lives. In 2016, HCBA’s Highland Lakes Division solidified its partnership with a local ISD’s Career and Technology Education (CTE) Program by launching a student chapter at the high school. This construction trades partnership makes skilled craftsmen available to the CTE program, where they provide professional training and mentorship to students. Under the mentorship of its Wine Country Division builders, a 14 by 40, 560 square foot home was completed at Fredericksburg High School last year. The tiny home was auctioned off in April 2017 for almost \$70,000, with all proceeds going to the Casa Über Alles project that benefitted the Fredericksburg High School Building Trades Program.

The **Greater San Antonio Builders Association (GSABA)** has also worked closely with several schools in its area to ensure a pipeline of workers into the residential construction industry, as well as to provide students with the opportunity to give back to their community. Under the guidance of the HBA’s builders, the 50-plus student chapter at one local college undertook community service projects in and around their city to restore homes of families in need. Students received hands-on experience in roofing, plumbing, electrical, framing, fire restoration and general maintenance. In 2017, the HBA launched another student chapter within a university’s Construction Science Management Department, and those 40 student chapter members competed in a playhouse design/build competition as part of the College of Architecture’s 15th Anniversary Celebration. One of three playhouses was donated to the Battered Women’s and Children’s Shelter, and the remaining two were sold to benefit scholarships and start-up costs for the new student chapter. Following the devastation left by Hurricane Harvey in August, this same Student Chapter identified a family in



**Co-Local Association Accomplishment of the Year
Greater San Antonio Builders Association**

L-R: Rick McGuire, Dan Markson, Gena Godinez,
Kristi Sutterfield, Wayne Moravits

need in Aransas Pass, Texas, and volunteered their time over two weekends in October to complete a roof replacement. Members of the HBA donated nearly \$4,000 in materials to the project. In 2018, the HBA will send a fully prepared team of students to compete in the International Builders' Show® Residential Construction Management Competition. Additionally, the HBA announced a multi-year \$100,000 endowment at the university's Construction Science Management Department. The HBA has also partnered with an area ISD's Construction Careers Academy, a magnet school that prepares students for careers in the construction industry. The association's Education Foundation will provide grants for tools and equipment to the school, as well as scholarships for graduating seniors.

PRESIDENTIAL DISTINGUISHED SERVICE AWARDS

The **Presidential Distinguished Service Awards** were presented to select individuals for their dedication to the industry and association. These awards were handed out at the Texas Association of Builders (TAB) Board of Directors meeting on November 17 at the J.W. Marriott Downtown in Austin, Texas.

Casey Morgan, Kim Lindsey, Wendy Herman and Hope Hilz were honored for their strength, courage and guidance in leading their home builders associations during the state's largest natural disaster in history – Hurricane Harvey. Following that storm, these executive officers worked tirelessly to help their associations, members, and communities regain their footing on a road to recovery.

Congratulations: Wendy Herman, Coastal Bend HBA; Hope Hilz, HBA of Southeast Texas; Kim Lindsey, Builders Association of Victoria; and Casey Morgan, Greater Houston Builders Association.



L-R: Rick McGuire, Casey Morgan, Kim Lindsey and Wendy Herman

2017 PRESIDENTIAL DISTINGUISHED SERVICE AWARDS

- Tiffany Acree, StrucSure Home Warranty – Arlington, Texas
- Don Allen, Lackland Holdings/Riverside Homebuilders – Fort Worth, Texas
- Scott Bland, Jim Bland Construction – Waco, Texas
- Donnie Evans, Altura Homes – Rockwall, Texas
- Greg Harwell, Slaters Harwell LLP – Dallas, Texas
- Wendy Herman, Executive Officer Coastal Bend HBA – Corpus Christi, Texas
- Hope Hilz, Executive Officer HBA of Southeast Texas– Beaumont, Texas
- Bush, Rudnicki, Shelton – Arlington, Texas
- Kim Lindsey, Executive Officer BA of Victoria – Victoria, Texas
- Eddie Martin, Tilson Home Corporation – Houston, Texas
- Casey Morgan, Executive Officer Greater Houston BA – Houston, Texas
- Walter Pate, Texas Classic Homes – Midland, Texas
- Permian Basin Builders Association – Midland, Texas
- Ray Tonjes, Ray Tonjes Builder, Inc. – Austin, Texas
- Wes Wigginton, Foursquare Builders, LLC – Austin, Texas

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TAB LIFE DIRECTORS

Congratulations to six Texas Association of Builders members that achieved TAB Life Director status at the 2017 Fall Board of Directors Meeting on November 17 in Austin. Well-deserved, gentlemen.



L-R: Rick McGuire, Bob Ross, Boyd Johnston, Ken Blaker, Frank Langley, John Montgomery, David Tate

NEW TAB LIFE DIRECTORS

- Ken Blaker, MWI Texas LP
HBA of Greater Austin
- Boyd Johnston, Johnston Homes Inc.
Texas Panhandle BA
- Frank Langley, Countryside Homes LLC
Big Country HBA
- John Montgomery, Montesello Homes
Greater Ft. Worth Builders Association
- Bob Ross, Ross Custom Woodworking
HBA of Greater Austin
- David Tate, Tate Insurance Agency
West Texas HBA

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A Productive HOMEPAC Silent Auction

The 2017 HOMEPAC Silent Auction was a success! The auction was held in conjunction with the Texas Housing Hall of Honor and Excellence in Leadership Dinner on November 17 in Austin, Texas. The evening provided an opportunity for social networking, and bidding on great holiday items, gifts and fabulous trips to New York and Colorado.



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Without HOMEPAC's active political participation, decisions affecting the future of the residential construction and development industry will be influenced by outside interests and activist groups, many of whom represent interests directly opposed to our own. It is only through the voluntary contributions of our members that HOMEPAC can help preserve a positive political climate for the home building and land development industry in Texas.

★ **DONATE ONLINE:** ★

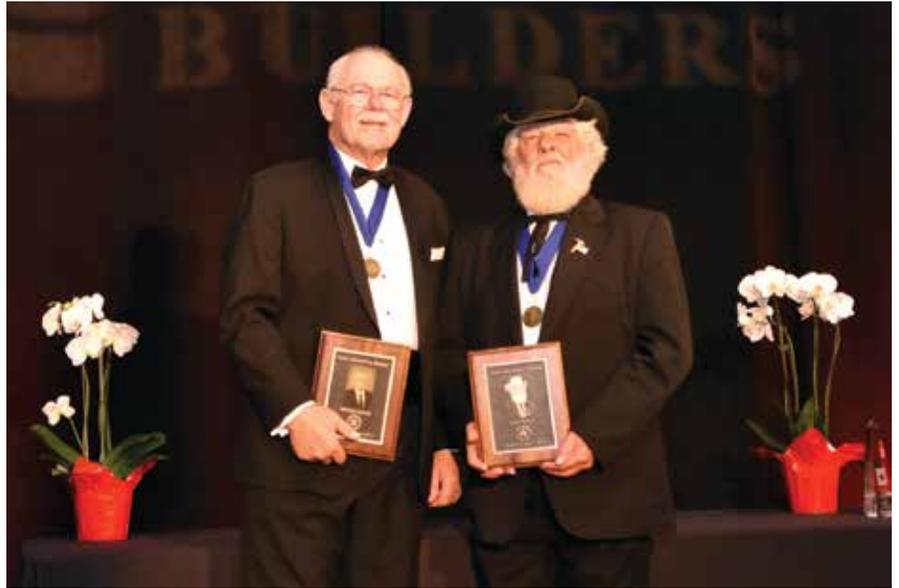
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CHIP DENCE & MICHAEL MOORE

INDUCTED INTO TEXAS HOUSING HALL OF HONOR

The Texas Association of Builders inducted a pair of pacesetter members into the Texas Housing Hall of Honor on November 17, 2017. The event was held inside the J.W. Marriott Downtown hotel in Austin, Texas. Well respected Chip Dence and Michael Moore became the 22nd and 23rd members to appear on the admired Hall of Honor wall.



They have both been instrumental in growing and protecting the Texas residential building industry. Dence has been a driving force in safeguarding the construction codes and standards for the industry. His most valued work has been with the International Code Council (ICC) where he saw firsthand three model code bodies come together to form the ICC. His mission has always been to build safe and affordable houses. Moore's greatest contribution to the housing industry

has been his work with the Government Relations Committee. He's confident that his ability to work with a wide range of people has assisted in protecting the residential construction industry. Moore worked side-by-side with legislators and lobbyists to get bills passed, or defeated, at the Capitol.

DENCE is a builder who comes from a family of stone masons. His career in the construction industry started in 1984 when Chip helped buy his friend's father's

lumber and construction company. Dence is very active within the Builders Association of Victoria (BAV), Texas Association of Builders (TAB), and National Association of Home Builders (NAHB) since joining in 1984. Within the BA of Victoria, he has recruited over 200 members; has served on the Board for 27 years; was president in 1991, 2000, and 2009; and has been chairman of numerous committees. At TAB, Dence has been a member of the Board for 31 years, regularly testifies



Chip Dence – Owner/Partner, East End Builders & East End Lumber Company – Builders Association of Victoria, Victoria, Texas



Michael Moore – Owner/Partner, Ironstone Development – Greater San Antonio Builders Association, San Antonio, Texas

during legislative sessions, and serves on various committees, including the Codes and Standards Committee. He has been a HOMEPAC Trustee and a HOMEPAC Gold Key nearly every year of his membership, was Area IV Vice President in 1999, and has been honored as a Life Director since 1998. In 2016, he named the Texas Builders Foundation the beneficiary of his estate. As a member of NAHB, he served as a Director from 1986-1996, a Life Director from 1996-2006, and a Senior Life Director from 2006-present, while serving on NAHB committees. He spearheaded the creation of the Green Building Subcommittee in 2003 and has worked with many federal organizations on housing industry issues.

Dence has also diligently served the housing industry through additional institutions. As a member of the International Code Council (ICC), he has regularly participated in ICC Committee Action Hearings, Public Comment Hearings, and Board meetings and was a member of the ICC IRC Interpretation Committee and the Code Development Committee for six years each. He worked with FEMA as a member of the Coastal Construction Manual Committee, the Rewrite Committee, and the Hazard Mitigation Team after Hurricane Ike.

An active member within his community, Dence served on the Board for the Victoria Regional Museum Association from 2004-2010 and has been Chairman of the Victoria City-County Flood Service Board of Appeals since 2011. He was also the

driving force behind a new, free home for a paraplegic man and his wife who lost their home and business in the great floods of 1998.

Dence has been voted the BA of Victoria's Builder Member of the Year six times. He was named TAB Builder of the Year in 1999 and TAB Remodeler of the Year in 2011, and in 2014, East End Builders was the recipient of the Best Historic Restoration Star Award.

A large-scale accomplishment he has experienced as co-owner of East End Builders is the quality of the homes they produce. Not one of the 280+ homes they've built over the last 30 years in the Victoria area has reported damage in the wake of Hurricane Harvey.

MOORE began a successful and enduring career in the home building profession in 1983, and has worked for Gemcraft Homes, Rayco, a division of Ellison industries, and KB Home. He became owner of Ironstone Development in 2002 and partner/VP of XL Land Development in 2003.

In addition to running a business, Moore has dedicated his time to his local, state, and national associations. At Greater San Antonio Builders Association (GSABA), he has been a Board Member since 1990, was part of the Executive Leadership from 2004-2010 and from 2015-2017, and was President in 2008. Within the Texas Association of Builders (TAB), he has served on many committees and has chaired the City/County Task Force,

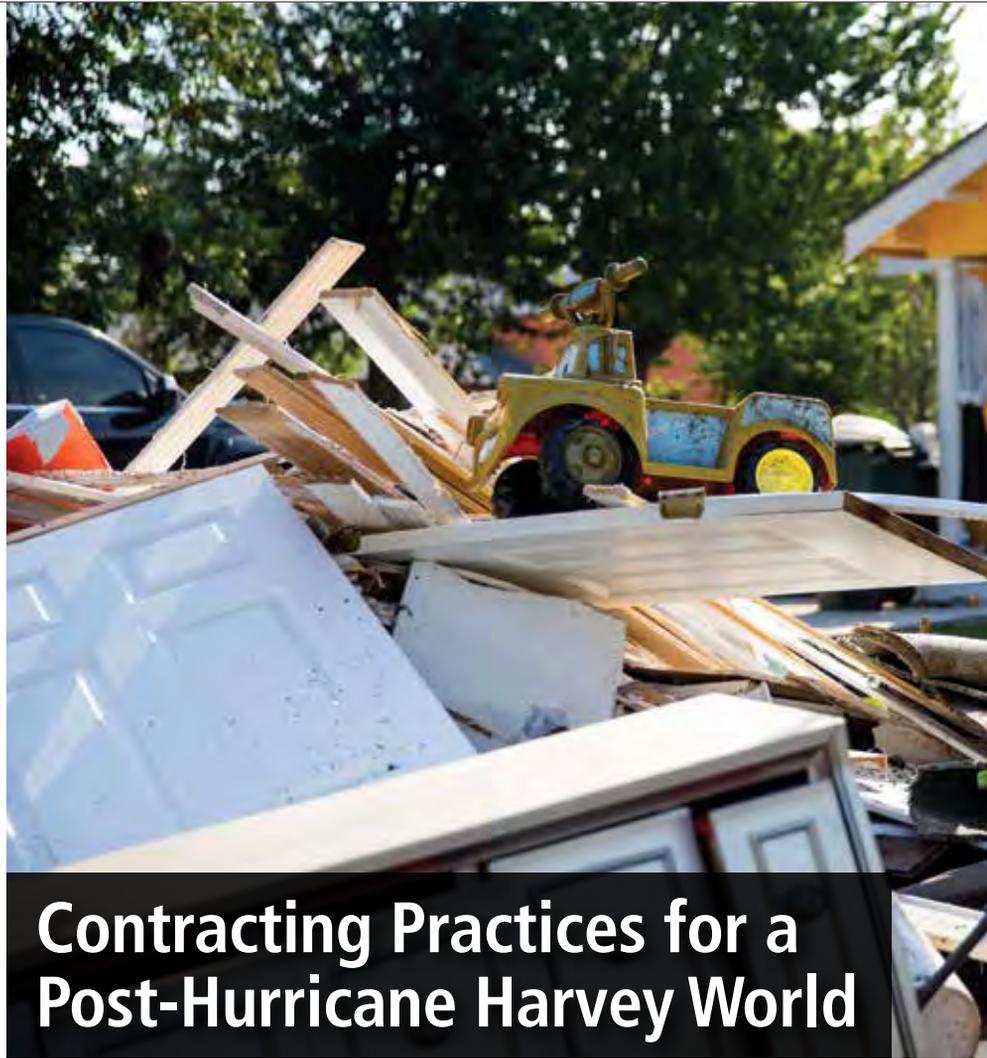
Government Relations Committee, and Legal Affairs Committee. He has been on the Board since 1997, was Area IV Vice President from 2001-2003, has served four terms on the Executive Committee, has been a HOMEPAC Trustee since 2010, and is a Life Director. Michael has served on the National Association of Home Builders (NAHB) Board since 2006 and has been a BUILD-PAC Trustee since 2010.

Within his community, Moore has been involved in at least 20 committees, including the San Antonio Master Plan Advisory Committee and the Military Transformation Task Force. Most importantly, Michael has been involved in the Real Estate Council of San Antonio (RECSA), where he has been active since 1998. Within RECSA, Michael was on the President's Council from 1998-2002, the Executive Committee from 2010-2017, and was President in 2013. He's proud to be the only person who has been President of both GSABA and RECSA.

Michael's greatest contribution to the housing industry has been his work with TAB's Government Relations Committee and RECSA. Being a part of both organizations allowed him to act as a resource for both. Moore was named GSABA Builder of the Year in 2001, TAB Developer of the Year in 2003, RECSA Phillip Barshop Founders Award in 2010, and GSABA James I. Campbell Lifetime Achievement Award in 2013. He is the only recipient of both the Barshop and Campbell awards. ■



Ian P. Faria



Contracting Practices for a Post-Hurricane Harvey World

In light of the recent devastation caused by Hurricane Harvey, we want to remind builders and contractors of certain best practices and of certain laws that apply to the industry as a whole and specifically for disaster remediation services.

In 2011, wildfires ravaged over 40,000 acres of Texas land located in Bastrop and Grimes Counties. In addition to those wildfires, Texas has experienced tornadoes, hail storms, floods and hurricanes on a regular basis. As a result, residential, commercial and industrial properties and structures required construction remediation. While many honest and hardworking Texas construction companies were there to help, some communities were plagued by unscrupulous contractors, referred to as “storm chasers” who took money up front and failed to perform services as promised. In response to the misdeeds of these storm chasers, the Texas Legislature enacted the Disaster Remediation Contracts Statute which affects contractors who engage in remediation construction projects stemming from a natural disaster.

The law was passed in 2011 by the Texas Legislature and is included in Chapter 58

of the Texas Business & Commerce Code. The law applies to disaster remediation contractors, which is identified as those engaged in the removal, cleaning, sanitizing, demolition, reconstruction, or other treatment of improvements to real property performed because of damage or destruction to that property caused by a natural disaster. A natural disaster is defined as widespread or severe damage, injury, or loss of life or property related to any natural cause, including fire, flood, earthquake, wind, storm, or wave action, that results in a disaster declaration by the governor or respective county judge. This means that any construction remediation project related to a natural disaster falls under this law. After Hurricane Harvey landed, Governor Abbott declared at least

43 counties as disaster areas. As such, the law impacts a significant and large area of Texas and the contractors that are in and near these counties.

While the law was designed to protect homeowners and consumers, often it is the builder, remodeler and contractor that needs assistance, guidance and direction in such challenging circumstances. The construction industry has made a concerted effort to render aid and assist many homeowners and families, and yet even in these times of need, it is recommended that a clear and direct line of communication (as well as terms) be confirmed from before the project begins. Therefore, there are several areas to take into consideration:



In that regard, the use of the special addendum to the written contract is a good way to clearly establish which party will be responsible for the clearance testing before the reconstruction begins, and what representations are being relied upon and by whom.

- Another recommended practice is to ensure that a good escalation clause is included in any contract; the TAB form contracts contain such clauses. It is currently unknown what will happen to the price and supply of building materials (such as concrete, sheetrock, insulation, etc.) but the pricing could radically increase based on demand. Some of the anecdotal evidence shows that process may increase by at least 20% in the near future.
- Additionally, labor and manpower may be scarce. It is recommended that strong independent contractor agreements be used and insurance programs verified before retaining any laborers or subcontractors.

Finally, construction projects are often plagued with hard feelings and emotions. Strong and repeated communication with the contractors and/or homeowners is encouraged. Clear communication on timelines and scope of work can manage expectations and mitigate against disputes. With that in mind, there are many other good practices to consider in remediation construction projects and, therefore, contractors are encouraged to contact their attorney or trade organizations to obtain guidance. ■

Ian P. Faria is a construction lawyer and Office Managing Partner for Bradley Arant Boult and Cummings, LLP in Houston and serves clients throughout Texas, Oklahoma and several other states. He volunteers as outside general counsel for the GHBA and is active in the construction industry.

- Builders, remodelers and contractors would be well served to follow the regular and normal industry procedures such as using the TAB form contracts. While homeowners are in a rush to get the work begun, it is recommended that a written contract be executed by both contractors/homeowners prior to the commencement of work to ensure that you do not waive your lien rights on the homestead.
- The scope of work should be clearly outlined and the liabilities assumed clearly defined in the written contract. For instance, a builder, remodeler or contractor should be careful to avoid assuming mold testing and mold remediation when they are only performing reconstruction services.

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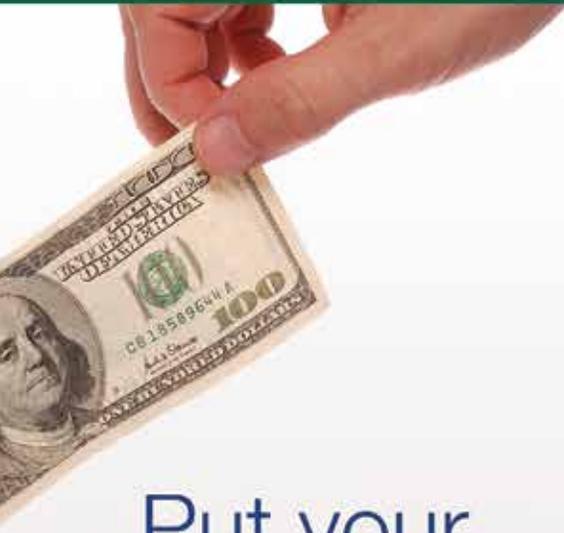
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- 200+ exhibiting companies
- Sold Out weeks in advance
- 2017 Show had a 40-booth waitlist

The Show Offers

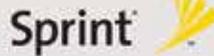
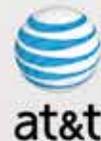
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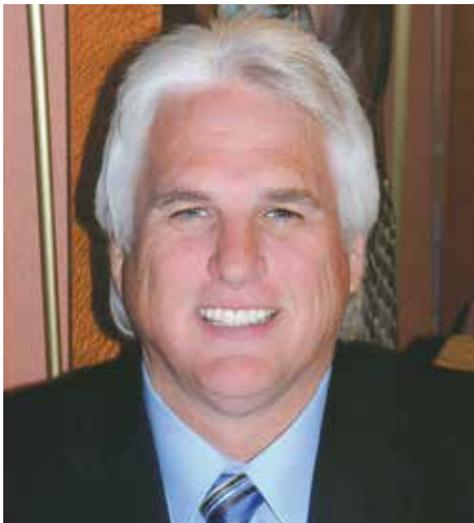
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Gene Lantrip,
HOME PAC Board of Trustees Chair

Texas Speaker Joe Straus Not Running for Re-Election, *Shakes Up Races*



This past October, longtime Texas Speaker Joe Straus surprised everyone in the Texas political realm by announcing that he was not running for Speaker nor for his San Antonio House seat in the 2018 election. This comes at a time when the Texas Republican party is divided with social conservatives on one side and business conservatives on the other. Speaker Straus is known as a moderate Republican working with both Democrats and Republicans to pass legislation.

Before and after the Speaker's announcement, several senior house members holding chairmanships and important committee memberships stated that they would not run for re-election. This created a slew of open House races guaranteeing a change in committee make-up for the 86th Legislative Session in 2019.

At the time of printing, two Republican Representatives announced their bid for the Speaker race ensuring a controversial race in 2019. At this time, no Democrats have officially announced a bid for Speaker. Stay tuned as more Speaker candidates are sure to enter.

As news of the Speaker's seat spread, five Texas Congressmen announced they would not be running for re-election or were retiring. They are: Representative Jeb Hensarling, Representative Joe Barton, Representative Ted Poe, Representative Lamar Smith, Representative Sam Johnson and Representative Gene Green. After those announcements were made, several Texas state representatives and state senators announced they were exploring or planning to run for open Congressional seats thus creating more open seats in the Texas Legislature.

When a Texas incumbent chooses to not run for re-election, there are often a multitude of candidates from both political parties that file for that particular

seat. Races like these often end up being extremely costly as the candidates are forced to spend extra campaign funds to generate name ID and convince voters that they are different from the other candidates. Thus, we need HOME PAC.

While open seats generate a number of new candidates, many Republican incumbents across the state are facing one or more primary challengers claiming to be more conservative than the incumbent. So, the upcoming campaign season will show a higher number of candidates on the ballot than in times past.

With these recent developments, it's important now more than ever to stay in touch with your incumbent legislator

2018 Important Election Dates

- Last Day to Register to Vote for the Primary Election* Monday, February 5, 2018
- Primary Election* Tuesday, March 6, 2018
- Primary Runoff Election* Tuesday, May 22, 2018
- Last Day to Register to Vote for the General Election* Tuesday, October 9, 2018
- General Election* November 6, 2018

and builder-friendly candidates running for an open seat that may be in your area. Candidates and legislators need to stay informed during the interim on issues that affect the home building and residential construction industry so that when the next legislative session begins, they are knowledgeable about our industry issues and open for bill proposals, hearings and discussions.

In other election news, a constitutional amendment election was held on November 8 in which all seven constitutional amendments were overwhelmingly passed by voters. TAB's Government Relations Committee voted to support two of the seven resolutions that passed the legislature placing these propositions on the ballot. Information about those TAB supported amendments are as follows:

**PROPOSITION 1 /
(House Joint Resolution 21)**

WHAT WAS ON THE BALLOT: "The constitutional amendment authorizing the Legislature to provide for an exemption from ad valorem taxation of part of the market value of the residence homestead of a partially disabled veteran or the surviving spouse of a partially disabled veteran if the residence homestead was donated to the disabled veteran by a charitable organization for less than the market value of the residence homestead and harmonizing certain related provisions of the Texas Constitution."

WHAT IT MEANS: It will authorize property tax exemptions for certain partially disabled veterans or their surviving spouse whose homes were donated to them by charity for less than market value.

**PROPOSITION 2 /
(Senate Joint Resolution 60)**

WHAT WAS ON THE BALLOT: "The constitutional amendment to establish a lower amount for expenses that can be charged to a borrower and removing certain financing expense limitations for a home equity loan, establishing certain authorized lenders to make a home equity loan, changing certain options for the refinancing for home equity loans, changing the threshold for an advance of a home equity line of credit, and allowing home equity loans on agricultural homesteads."

WHAT IT MEANS: This will ease restrictions on borrowing against home equity in Texas. ■

Gene Lantrip is serving as the volunteer chair of the HOMEPAC Board of Trustees. He is the President and CEO of Lantrip's Custom Homes in Abilene, Texas.

Start 2018 off by purchasing TAB Contracts

Texas Association of Builders contracts package was designed to help protect you!

In addition to addressing new legislatively mandated notice requirements for homes built near military installations, many additions and improvements were made to the current 2017 - 2019 package, including:

- warranty parameters on foreclosures and rental properties;
- clarification of applicable code standards and builder obligations;
- recovery of certain attorneys' fees;
- a technology disclaimer for smart homes;
- revisions to the independent contractor agreements; and
- updates to the Express Home Warranty to reflect current building practices.

Protect yourself & your business by purchasing the 2017-19 contracts.
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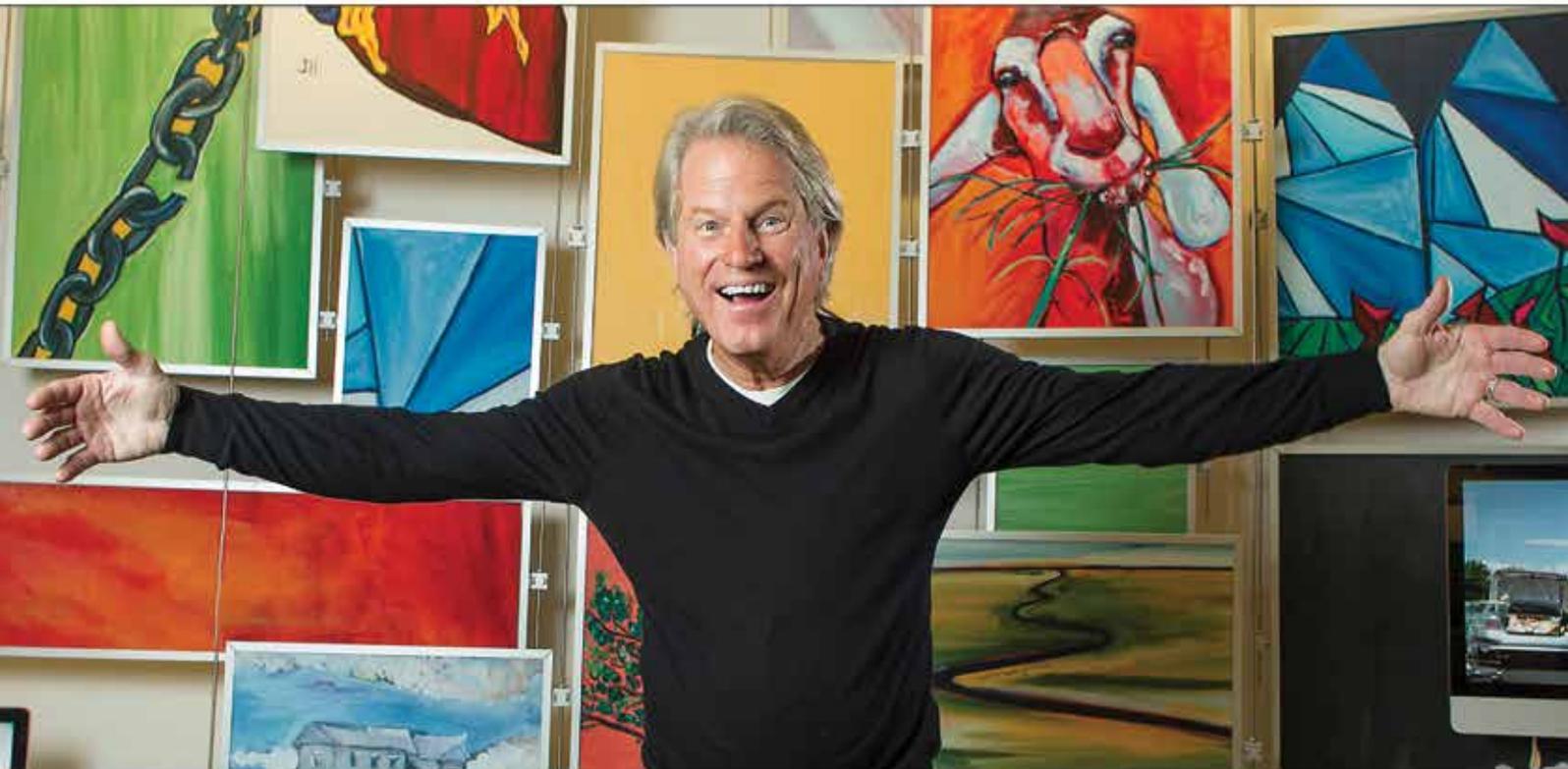
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2018 KEYNOTE SPEAKER

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Chris Paddie
State Representative

First and foremost, thank you for being a champion of the Texas home building industry last session. You were one of four joint authors to sign on and advocate for House Bill 1449, which banned linkage fees. Thanks to your help, Texas is the first state in the nation to ban these onerous linkage fees, aka “taxes on housing.” Texas continues to keep an eye out on California ideas infiltrating Texas.

It is important that we get out ahead of the ever increasing tax-and-spend schemes which have driven states like California and Illinois to the brink of bankruptcy. The absence of aggressive taxing schemes are why Texas has remained a top destination for relocating businesses and was able to weather the financial crisis better than the rest of the nation. With the help of the builders, we were able to proactively ban linkage fees, which is a bold step in keeping Texas housing affordable and Texas a top destination for businesses.

On a similar note, the Texas Legislature has attempted to pass a Property Tax Relief and Reform bill for at least two sessions (2015 and 2017). Given the statewide issue of rising property taxes

and informal appraisal processes, can we assume another attempt to pass a bill will be made next session? What type of reform and relief is important to the voters in your district?

I anticipate that property tax reform will continue to be a top issue until it is addressed. We got very close to passing a reform bill in the special session, with the House’s proposal dying in the Senate in the final days of the session.

We must take a holistic approach to property tax reform and make certain that we are also addressing school finance as well. While the House’s proposal would have curtailed increases in municipal and county property taxes, there was nothing passed by the House or the Senate which would have controlled the largest portion of our property taxes: public school taxes. Until the State gets serious about financing public education, it is difficult to get meaningful property tax reform and ISDs will continue to rely on their local tax base more and more to ensure adequate funding levels.

As a former mayor, you have a unique perspective of cities’ operational needs in order to best benefit their communities. How did your experience as the Mayor of Marshall help shape the decisions you make at the Texas State Capitol?

As a former Mayor, I have come to appreciate the most local level of government to citizens. As Mayor, you hear from citizens every day, just being in the community, on a wide range of issues from property taxes to streets to permitting and parks. You learn to find solutions to reduce the impact of government in folks’ day-to-day life and strive to make interactions with government as efficient and sensible as possible. Having a background in city government drives home the idea that the state needs to be empowering its citizens, not adding burdens to their lives. We also must give cities and

BIOGRAPHY

Chris Paddie

State Representative

Born in Center and raised in Carthage, Chris Paddie’s East Texas roots run deep. That upbringing instilled in him the values of faith, personal responsibility, and hard work. From an early age, Chris learned that life doesn’t give you handouts—if you want something, you have to earn it.

Chris married his high-school sweetheart, Brooke Hanszen, and when the time came to start their family – they moved back home to East Texas to instill the same rural, conservative values that molded them into who they are today.

In Marshall, Chris became the general manager of the KMHT radio station and began hosting a weekday morning show called “The Talk of East Texas,” where Chris discussed important local news and issues like infrastructure, public education and crime with public officials in our community. He and his family now run radio stations across three different cities in East Texas.

Chris became a staple in his community through his local engagement and radio broadcasts. Recognized for his natural leadership, down-to-earth conservative values, and his ability to find solutions on key issues, Chris was elected to the Marshall City Commission in 2008. Chris believes that at the end of the day, core values are more important than party lines when it comes to what’s best for our district and our state.

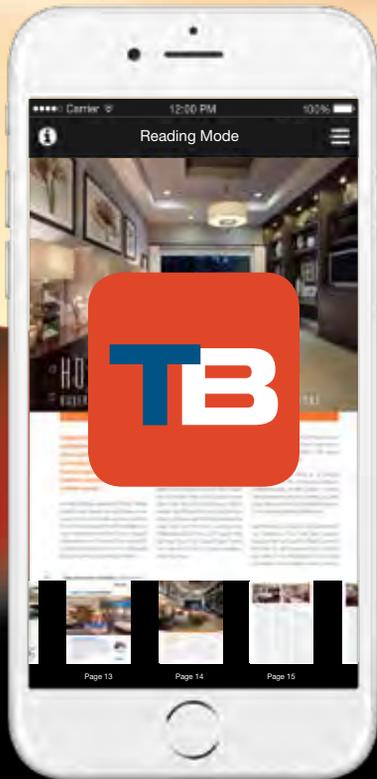
Chris was chosen by his colleagues to serve as Mayor of Marshall, a position from which he earned a reputation for his commitment to cutting government waste, streamlining operations, and building vital infrastructure. As mayor, Chris maintained a record of passing fiscally responsible budgets and opposing all tax increases.

A lifelong conservative, Chris was elected a Republican State Representative. In his freshman session, Chris was appointed to serve on the House Energy Resources Committee and the House Land and Resource Management Committee, where he worked hard to cut bad regulations and keep Texas the job creation capital of America.

Chris is a member of the Texas Conservative Coalition, a vice-chair of the Texas Energy Caucus, vice-chair of the Young Texans Legislative Caucus, a member of the Rural Caucus and the Texas Tourism Caucus.

While Chris is proud of everything he had been able to accomplish for East Texas, he considers his family his greatest calling. Chris and Brooke have two sons, Christopher and Noah.

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other local governments the tools they need to be as efficient as possible, while also providing oversight when needed to ensure that local governments are not overstepping their bounds.

Prior to any of your elected official roles, you were – and still are – a broadcaster and general manager of radio stations in East Texas. What inspired you to enter into public service?

Even before being elected to office, I have always been involved with serving our community, be it through the Boys and Girls Club, the Chamber of Commerce, or our local Literacy Council. It is very rewarding to be able to help others and see their lives enriched as a result.

As a working professional outside of your role as State Representative, and as a husband and a father to two young children, how do you balance your priorities to your family and to the community that you serve?

It is difficult. Running for State Representative was not a decision I made lightly. I spent a lot of time discussing the required sacrifices with my family, especially my wife, and gave a lot of prayerful consideration to what it would require.

My wife is very understanding and accommodating; without her and her sacrifices, I would not be able to serve our community. I am also blessed to run a business that allows me the flexibility to oversee it from afar, this is very important, as legislators are only paid \$600 per month, so being able to continue to run my business while also serving is very important. Beyond that, there are a lot of long days, my district covers 4,400 square miles, and I put a lot of miles on my truck. But in the end, the work is worth it to make sure that our kids will inherit a better Texas.

Your dedication is evident and those in the home building industry appreciate your hard work. It's the same type of hard work we encourage in trade schools across Texas. The industry is strongly supportive of proposals to increase high school student access to career and technical education courses and hands-on trainings. What can Texas do to continue providing opportunities for all students to gain the experience needed to excel in both career and college?

I think CTE is one of the most important things our schools can offer. We have gotten away from these skills based education in the past and I think it is a great disservice to many of our children who do not want to attend a four-year college. In my district, many of our school districts have partnerships with Texas State Technical College and our local community colleges which allows students to graduate high school and also have earned an associate's degree or are within minimal course hours from earning one. These partnerships are essential to making certain that we have a work force that is ready for the demands of a changing economy. I intend to continue to work to encourage these types of partnerships and to enhance CTE across the state.

Leadership at the Capitol has changed in the last couple of years, with a new Governor and a new Lieutenant Governor. In October, the Speaker of the House announced he would not run again. How will this change in leadership affect the process or dynamics of the House of Representatives and Capitol generally? Or is it too soon to tell?

I think it is too soon to tell. We are focused on the primary elections in March (March 6th, make sure you go out and vote). There will definitely be some changes in the House, but until a new speaker is elected, it is difficult to ascertain what those will look like. ■



Susan Wright,
Government Relations Committee Chair



An Active Interim Ahead: The Topics the Legislature is Studying Prior to the 86th Legislative Session

After several years serving as a member of the TAB Government Relations Committee (“GRC”), I am pleased to announce my new role as your Chairman of the TAB GRC. This committee is continually active on legislative and regulatory issues at the state level, and any issues percolating up from the local home builders associations (“HBA”). There’s never a dull moment on this committee, as we discuss topics ranging from business regulations, county authority, property owner association guidelines, transportation infrastructure, access to career and technical education, limiting taxes on property owners and business, and the list goes on and on. I’m excited to serve on this committee because of the opportunity to learn from industry experts all over Texas and the passion our committee has to preserve and strengthen the American dream of homeownership.

The legislative session—and the subsequent summer special session—has ended, so the Texas Legislature is operating in what’s called “the interim.” The interim is a period of time between legislative sessions, when the legislative process of introducing and passing bills is completely on hold. The interim provides an opportunity for state agencies to implement new rules based on

recent legislation passed in the just ended session, for elected officials to be active in their districts (and campaign for their re-election), and for the legislature to conduct studies on selected policy issues.

The Texas Senate and House of Representatives recently released interim charges for committees to study. Over the course of the next several months, more than 45 committees will hold public hearings to obtain expert input on important issues affecting the state. This will allow legislators to be educated on the topics at hand and will help guide the legislature’s decisions during the upcoming 86th Legislative Session, which begins in January 2019.

After the devastation of Hurricane Harvey and the subsequent tropical storm, it is understandable that many interim charges are dedicated to the study of how to rebuild Texas, how to prevent flooding in the future, and how to better coordinate response efforts. The Texas Association of Builders has been pro-actively working on projects to more quickly train the workforce and rebuild homes and will be providing testimony on the hurricane at related committee hearings.

The TAB Government Relations team has reviewed the long list of 300 plus interim

charges and identified which charges are related to the residential construction and development industry. On behalf of the GRC, I will join the TAB government relations team at many of these hearings and will provide witness testimony as requested and ask TAB members to testify when needed.

If you’re interested in learning the outcome of the study of these interim charges, please join us at upcoming GRC meetings and sign up for updates on TAB’s Advocacy & Action Center at www.TexasBuilders.org.

The following is a shortened list of some interim charges that will be closely monitored by the TAB staff. The complete list is available on TAB’s website.

Senate Agriculture, Water & Rural Affairs Committee

- **Regulatory Framework of Groundwater Conservation Districts and River Authorities:** Study and make recommendations on the regulatory framework for managing groundwater in Texas to ensure that private property rights are being sufficiently protected. Study the role of river authorities and groundwater conservation districts including the state’s oversight role of their operations and fees imposed.

- **Hurricane Harvey Response:** Study and make recommendations on how to move forward with water infrastructure projects in the State Water Plan that will help mitigate floods through flood control, diversion, and storage projects. Evaluate plans for a possible third reservoir in addition to Addicks and Barker to control and alleviate additional flooding in the region. Additionally, review the current status of reservoir projects in Texas. Examine opportunities for coordination between federal and state agencies to develop flood mitigation infrastructure, and the ongoing maintenance and restoration of critical dam infrastructure.

Senate Business & Commerce Committee

- **Hurricane Harvey Response:** Examine state mortgage requirements regarding the notification of home buyers on their need for flood insurance in flood plains and flood pool areas and make recommendations on how to better inform consumers.
- **Hurricane Harvey Response:** Examine local government regulations, including occupational licenses, as related to Hurricane Harvey and determine if any are a detriment to rebuilding efforts.

Senate Intergovernmental Relations Committee

- **ETJ Limitations and Notice:** Review the existing regulatory authority granted to home-rule municipalities within the extraterritorial jurisdiction (ETJ), including practices used by cities to expand ETJ boundaries, and whether proper notification is provided to property owners added to a city's ETJ following an annexation proceeding. Determine the limitations that need to be placed on a city's authority within the ETJ to better protect the private property rights of individuals and landowners, and ways to notify individuals of the impact of being within a city's ETJ. Develop a statewide

rule and minimum requirements for such notifications.

- **Housing Affordability:** Examine issues that impact housing affordability, including the effect of local government taxes, fees, and mandates. Evaluate the cost of purchasing a single-family residence in different parts of the state, factoring in the impact of local rules and regulations, to identify matters of policy with the greatest influence, and identify ways to increase transparency and awareness prior to the adoption of costly local ordinances or orders.
- **Special Purpose Districts Bond Reform:** Study the state agency review of tax exempt bonds issued by special purpose districts and public improvement districts used to finance water and sewer infrastructure in new residential and commercial developments. Examine the disparities that exist between the feasibility review of water and sewer bonds backed by property-based assessments and those backed by ad valorem taxes, and make recommendations that ensure the continued stability of the Texas tax-exempt bond market by requiring all districts to undergo appropriate reviews prior to issuance.
- **Hurricane Harvey Response:** Examine and report on ways to improve the coordination of rebuilding housing and infrastructure following a natural disaster, including evaluating additional cost effective options for FEMA to utilize in providing direct housing assistance immediately following a disaster, creation of comprehensive lists of housing opportunities or web portals to disseminate information to survivors, ways to automatically waive local government regulations to facilitate rebuilding, and additional local resources available for rebuilding efforts.

Natural Resources & Economic Development Committee

- **Regulatory Barriers:** Identify options to maintain our state's competitive advantage and make recommendations to remove or reduce administrative or regulatory barriers hindering economic growth, including permitting or registration requirements and fees.

Senate Select Committee on Property Tax Reform

- **Tax Rate and Appraisal Reform:** Evaluate the effective tax rate and rollback tax rate calculations and identify modifications that would yield a rollback process that is meaningful for local governments and for citizens. Evaluate whether the current rollback election trigger serves modern objectives.
- **Lowering Property Tax Burden:** Study the feasibility of replacing the property tax with sales tax or other consumption tax revenue, with emphasis on school maintenance and operations tax. Evaluate whether some local property taxes lend themselves to a swap more than others. Quantify the short-term and long-term economic effects of a tax swap. Identify a target property tax rate and evaluate how to reach that target with a consumption tax swap.

House Committee on Business & Industry

- **Evaluate the adequacy of the workforce** currently available to the industries responsible for rebuilding the state's key infrastructure as well as residential and commercial properties damaged by Hurricane Harvey. Specifically, examine the labor needs within the construction industry and skilled trades and determine if local or state licensing requirements and regulations are an unnecessary barrier to the ongoing success of post-Harvey recovery. (Joint charge with

the House Committee on Licensing & Administrative Procedures)

- **Review all existing law concerning consumer rights and protections**, including but not limited to statutes that address deceptive practices, landlord/tenant agreements, and homeowner/contractor disputes. Determine whether the provisions offer adequate guidance and protections in disaster and recovery situations.
- **Monitor the status of the Texas workers' compensation system**, including existing policies on compounded pharmaceuticals and designated doctor assessments. Review recent trends in employer participation in the system.

House Committee on County Affairs

- Evaluate whether counties have the necessary ordinance-making and enforcement authority to deal with flood risk in unincorporated rural and suburban areas of Texas. Additionally, examine whether counties have adequate resources and authority to ensure that new development in unincorporated areas is not susceptible to flooding.

House Committee on Environmental Regulation

- **Examine the Texas Commission on Environmental Quality's (TCEQ) response and clean-up efforts related to Hurricane Harvey.** Study whether current air, water, waste, and wastewater rules and regulations adequately protect the public, natural resources, environment, infrastructure, residential areas, and industrial facilities from damage caused by natural disasters. Evaluate the debris cleanup and removal process and whether current rules and regulations are effective in expediting cleanup efforts. Make recommendations on how natural disaster responses can be improved.

House Committee on Higher Education

- Examine efforts of 2- and 4-year institutions to implement innovative and non-traditional models of education delivery to meet the needs of an increasingly diverse student body and the demands of a rapidly changing workforce. Identify any obstacles to institutional innovation. Make recommendations to scale innovative educational models to better serve students and employers.

House Committee on Insurance

- **Examine the effect of Hurricane Harvey on the insurance market in Texas.** Include an evaluation of the status of the Texas Windstorm Insurance Association and Texas FAIR Plan Association, and of the impact of Harvey on the ability of these residual markets to achieve their statutory goals and meet the needs of their policyholders. Examine possible gaps and vulnerabilities in insurance coverage brought to light by Harvey and recommend ways to address these issues.

House Committee on Land & Resource Management

- **Review local and state zoning and land use regulations.** Determine if current rules provide an adequate balance of disaster preparedness and deference to private property rights.

House Committee on Licensing & Administrative Procedures

- **Evaluate the adequacy of the workforce** currently available to the industries responsible for rebuilding the state's key infrastructure, as well as residential and commercial properties damaged by Hurricane Harvey. Specifically, examine the labor needs within the construction industry and skilled trades and determine if local or state licensing requirements and

regulations are an unnecessary barrier to the ongoing success of post-Harvey recovery. (Joint charge with the House Committee on Business & Industry)

House Committee on Natural Resources

- **The development of the initial State Flood Plan** by the Texas Water Development Board, and how the plan might be enhanced or focused in light of Harvey.

House Committee on Special Purpose Districts

- **Evaluate the impact of Hurricane Harvey on residential communities within special purpose districts and districts' capacity to respond.** Review the role and adequacy of the districts in emergency preparedness and response. Make recommendations for strengthening districts' emergency operations.
- Review the statutes and procedures related to state approval and oversight of water district bonds that finance utility, infrastructure, and other projects. Identify opportunities for improving the state's oversight of bond issuance and make recommendations for statutory changes.
- Investigate the feasibility of dissolving special purpose districts and determine if there are criteria that would make dissolution acceptable. Make recommendations for codifying the dissolution requirements and procedures.

House Committee on Ways & Means

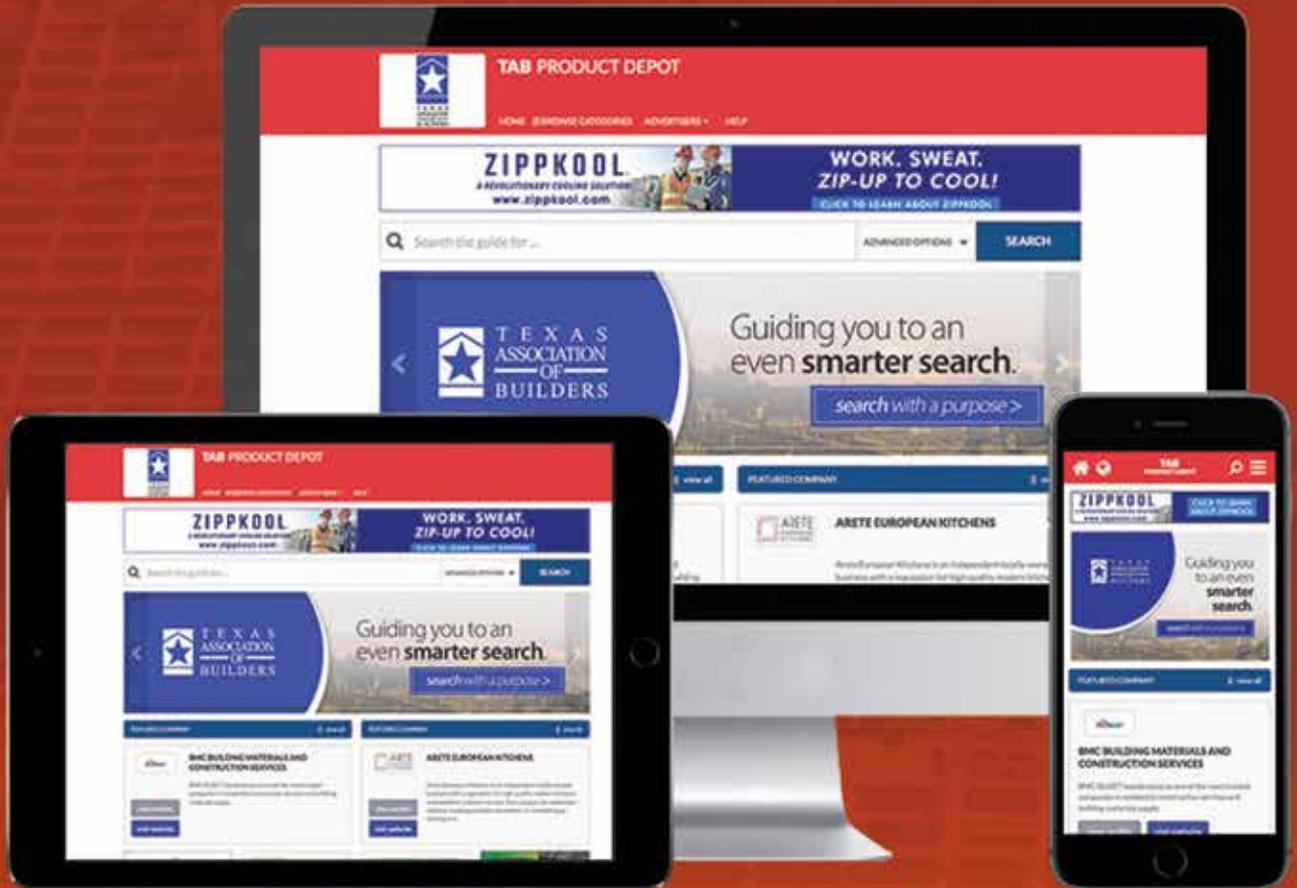
- Review the franchise tax and identify any changes that would improve the state's business climate. ■

Susan Wright is the volunteer HOMEPAAC Trustees Chair, the political action committee of TAB. She is the owner of Susan Wright & Associates, a real estate development and community association consulting firm.

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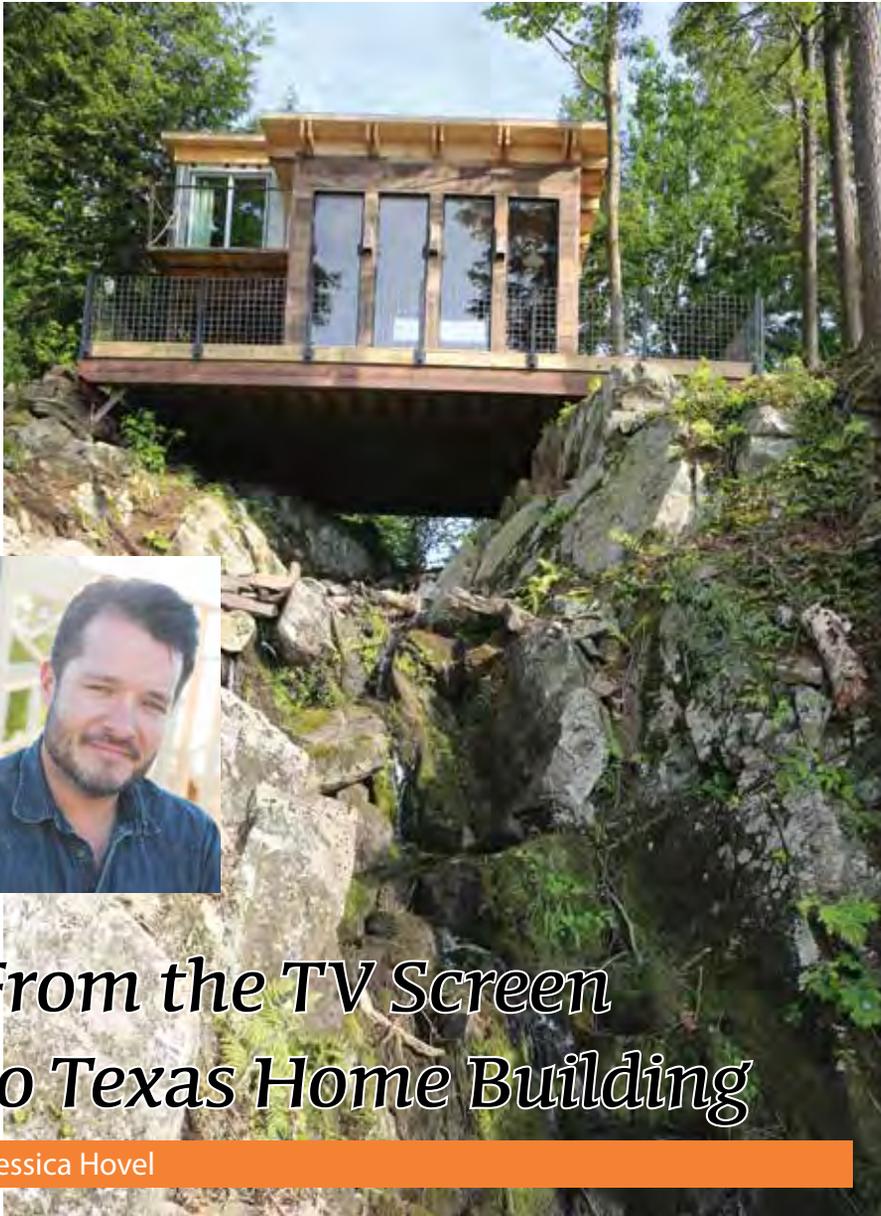
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From the TV Screen to Texas Home Building

Jessica Hovel

The most important rooms in a home are the kitchen and bathroom, according to Jonathan White. A working and full functioning bathroom is a necessity that keeps a full house happy and running smoothly. The kitchen, meanwhile, "...is basically the hub of the home and family. Everyone gathers there at some point in the day and it's always warm and inviting." Although Jonathan does admit, "Choosing those rooms might have something to do with the fact they are where I got my start in contracting."

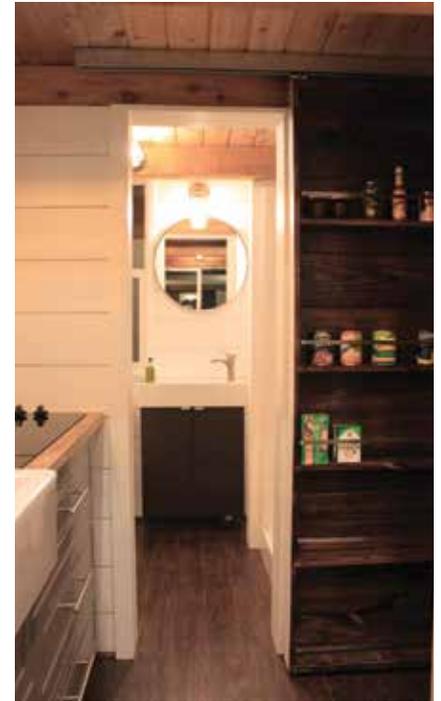
After graduating from Virginia Tech, Jonathan began working for a kitchen and bath design company in New York. Jonathan was first brought to Texas while he was working as a lead production manager for "Extreme Makeover: Home Edition," where he partnered with TAB and Tilson Homes to help build a home for Fort Hood massacre survivor, Patrick Zeigler. "TAB was a huge contributor and worked very hard for the family and contributed a lot to help get the house of their dreams built. It was amazing to see a group pool their resources together like that to bring so much and give that much to a family."

Even though he continued on with the show, Jonathan formed strong ties with the Tilson Home Corp., who eventually convinced him to come back and settle down in Texas. "I kept in contact with Tilson, they offered me a job and I decided that it was the place I wanted to settle down in. I always told myself if I was going to leave the beach it was going to be for somewhere in Texas."

Jonathan worked closely alongside TAB, even as he moved to Texas and formed his own company, J. White Design+Build. Jonathan was attending builder shows and paying close attention to the associations government and legislative work, and finally joined two years ago. "It was something I was always planning on doing, but I kept losing track of time and it kept slipping my mind until finally I decided I had to commit." TAB has been an invaluable tool to Jonathan. Not only does he use it to work with other member contractors on projects, but it helps him stay involved in legislative issues that focus on the building industry.

When it comes to his business, Jonathan views every client differently. "Not every client has to fit into a box," Jonathan explains. His main focus when meeting on each new project is making sure his clients feel comfortable in the endeavor, whether they want to be super involved or check in only at the end of the project. "Everyone wants something different out of their project, and I want to work with them to be sure we meet their expectations." He feels he and his employees give their full attention to their clients from start to finish in a way that is tailored to the individual.

Right now, Jonathan is mostly focused on framing contracting, "It's our bread and butter in the industry." With the latest surge in home building, his company is enjoying



the uptick in projects and is focused on taking each opportunity to look beyond just putting up the skeleton of the home.

TAB HAS BEEN AN INVALUABLE TOOL TO JONATHAN. NOT ONLY DOES HE USE IT TO WORK WITH OTHER MEMBER CONTRACTORS ON PROJECTS, BUT IT HELPS HIM STAY INVOLVED IN LEGISLATIVE ISSUES THAT FOCUS ON THE BUILDING INDUSTRY.

“What’s really neat about being a framing contractor, as well as a designer and working with other contractors is that we can look at a house and make suggestions of how the layout can work better. We have an outsider’s perspective where we can suggest moving a wall or switching something around for the home to flow better than the others maybe didn’t see at the beginning.”

J. White Design+Build has grown since it was first established in 2011. More people have been added to the crew including in-house framing crew, and with more people has come new work opportunities. “I feel like we have this great work family that I get to be a part of and help grow not only individually, but together as a company.”

The biggest advice Jonathan has for anyone in the building industry who is thinking of joining TAB is to just do it. “What do you have to lose? People who don’t want to join and think that they can save the money and find work on their own are very short sighted.” He urges everyone in the building industry to join for the networking connections TAB offers with others in the industry and for the advocacy TAB provides to government and legislative bodies. “They are working to ensure we are provided the best chance. Why wouldn’t you want to support something like that when they are working so hard to support you?”

Jonathan says looking back he’s had the most fun working with the National Geographic’s series “Go Wild,” where he spent time in New

York and Vermont building tiny homes in the mountains, with the most memorable being floating cabins. “It was challenging and rewarding. With the high pressure situations that we were given, there’s a high reward once everything is complete. No one really thinks about what it takes to get a cabin to float on the water. But we had to figure out the balance and weight of everything that goes into not only the structure, but the layout as a whole. When we launched it in front of the cameras, we actually had no idea if it would float or sink at that point.” Luckily, the cabin was a huge success, and something Jonathan still looks back on as one of his favorite projects.

It’s the high risk and high rewards that keeps Jonathan pursuing his career in the building industry. As of now, not only does he have J. White Build+Design, but he’s also a collaborator for Nook Tiny Homes out of Spicewood, Texas. Within the last year, Nook Tiny Homes has built five new homes for clients. While he’s not working on any right now, Jonathan and his crews are always up for helping clients design a tiny home of their dreams or talking with them about the building process. ■



Bryan College Station HBA's 50th Anniversary Gala

The Bryan College Station Home Builders Association dba Greater Brazos Valley Builders Association was chartered with the National Association of Home Builders on August 20, 1967. To celebrate the momentous occasion, the association held its 50th Anniversary Gala on November 18.

Many of the Past Presidents, several previous Executive Officers and a number of Founding Members along with current members were in attendance. Several guests from various decades of service spoke, sharing special memories and accolades.

As a special gift, State Representative John Raney provided a Texas Flag which has been flown over the Texas Capitol and a certificate in honor of the 50th Anniversary which was presented by TAB Executive Director Scott Norman.

A slide presentation of photos, newspaper clippings and decades of information played throughout the evening. A professional photographer and DJ added music and entertainment. The guests received stemless wine glasses with the 50th Anniversary and GBVBA logo in gold as a "Cheers to Fifty Years"!



50-year TAB & Dallas BA member Clyde Anderson Served the Association Well

Clyde Jefferson Anderson passed away on November 20, 2017 after a lengthy battle with cancer. He was born to Agnes and J.C. Anderson in Carnegie, Okla. on January 10, 1937.

Clyde was "one of a kind" and touched the lives of so many people through his mentoring, selfless acts and caring personality. Clyde took his love of the outdoors and creativity into the home building industry with Lone Star Plywood & Door in 1966, which was later purchased by BMC West. In 1966, he became an associate member of the local home builders association, where he faithfully served, taught, and mentored for over 50 years. Clyde was the top salesman at BMC West and created many of the moldings and trim products that people enjoy in their homes today. After retiring from BMC West in 2006, Clyde continued to work in the home building industry by volunteering his time with the Dallas and Fort Worth home builders associations and Homes for Hope.

He was a lifetime Director for the Dallas Builders Association (DBA) and received countless awards and achieved many milestones. In 2004 in Washington D.C., Clyde was recognized by National Home Builder's Association (NAHB) as the Certified Graduate Associate of the Year, the highest honor awarded to an associate nationally. In 2006, Clyde was also named the Texas Association of Builders (TAB) Associate of the Year. In 2016, Clyde received a top Spike award, which is given to members that recruit the most members to join a local home builders association. In August 2017, the DBA renamed its "Associate of the Year Award" in his honor and in September, gave him the award for his 50-plus years of service to the association.

Clyde is survived by Linda, his wife of 47-years, and four children - Richard Anderson, Cynthia Martin, Stephen Anderson and Michael Anderson – and nine grandsons and two granddaughters. He was a resident of Lewisville, Texas.



News from the far west, El Paso Association of Builders

The El Paso Association of Builders installed the 2018 leadership at the annual Installation and Awards Banquet December 8. The event culminates the presidency of Don Rasette, Rasette Homes and welcomes Past President Edmundo Dena for a second term in 2018. The Association also announced its Outstanding Achievers for 2017. Named "Member of the Year" was Don Rasette for his dedication to the Association. Associate Member of the Year is Haskins Electric and owner Chuck Haskins, Jr. The Chaney – Shallenberger Lifetime Award went to Kathy Parry of HUNT Communities. The installation of returning and new board members also took place. In 2018, the El Paso Association of Builders will celebrate its 71st year as a member of the Federation.

In other news, the El Paso Association of Builders is working with NAHB's Home Builders Institute in training exiting soldiers from the military in the building trades. The program, funded in part by Prudential, is an attempt to offer military transitioning into civilian life with skills that are in need. The training will continue in 2018 with an initial group of 20 military members.

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Ricky Casey Dies Unexpectedly

It is with great sadness to inform our membership of the unexpected passing of Ricky Casey on November 28, 2017. Ricky was a long-time member and a past president of the Tyler Area Builders Association. He also served as Area VII Vice President and was a Life Director for the Texas Association of Builders. His impact on the building industry and the Tyler area community is immeasurable. He will be greatly missed.



Chesmar Sells GHBA Benefit Home Raising Record Donation

November 22, 2017 — Chesmar Homes recently announced the sale of their 2017 Benefit Home in the new community of Elyson in west Houston. The home was constructed by donated materials and labor by members of the Greater Houston Builders Association. The Benefit Homes Project is a 37 year old charity fundraiser sponsored by the GHBA. Proceeds will benefit HomeAid Houston and Operation FINALLY HOME. The home received record donations during construction so the proceeds from the sale of the home were also a record at over \$240,000. The charities will receive nearly \$100,000 each.

Without these donations, these Benefit Homes would not be possible. "In the 37 years of this charity fundraiser," said Will Holder, chairman of the Benefit Homes Project, "the most donated materials, labor and services were raised, that when combined with the price of the home, resulted in the largest dollar amount to be presented to the two charities. Chesmar Homes has gone above and beyond to make this year's project a success."

"The home buyers purchased this home because of the full line of amenities and the openness of the floorplan," said Holder. "They were also delighted to learn their purchase would be given back to the community to better the lives of the homeless and wounded veterans returning from service."

Please keep the
Texas Builders Foundation
 in mind when making your
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Your contribution will help to support and develop the future of Texas' home building workforce by providing scholarships to students in construction programs in Texas and to support building related charitable activities.

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